

Capabilities Statement



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Vision Technologies, Inc. (Vision) is a Professional IT Services company that provides a suite of solutions for commercial and government environments. Vision Technologies is committed to a level of Customer satisfaction that is second to none. Our approach to delivering world class solutions is based on a life cycle view of the relationship. We ensure success of our customers through our commitment to meeting their expectations, and through professional execution of our tasks - our processes, expertise, commitment.

We believe that as a professional services company, we clearly differentiate ourselves against our competitors through our execution culture. Our people and our approach increase the opportunity for success for our customers. We view ourselves as the Company behind the Company, an extension of your organization. We clearly understand that if you don't succeed, we don't succeed. We are so committed to this belief that we offer a 100% Customer Satisfaction guarantee on every service offering. Our suite of services is separated into three groups, Network Infrastructure (NI), Technical Services Group (TSG) and Global Services Division (GS). A brief summary of our three operating groups and their services are listed below:

Vision Technologies Network Infrastructure Division (NI) provides a turnkey solution for your structured cabling plant through industry-compliant designs, implementation and support for network infrastructure, telephony and communications cabling. We are a BICSI Corporate member, with RCDDs on staff. We also are a BICSI-certified training center and certified by all of the major manufacturers. Our success is based on our approach to physical infrastructures. We view ourselves as a professional services company that installs low-voltage infrastructure. We differentiate ourselves through our craftsmanship, design and project management skills, and world-class documentation. We stand behind our work with a lifetime craftsmanship warranty in addition to the manufacturer warranty that we provide. The following infrastructure services are provided to our customers:

- CAD & RCDD design services
- Structured Cabling Design and Implementation
- A/V, CATV, CCTV, Security Systems
- Cellular Reinforcement & Wireless networks
- Staff Augmentation
- Move Services (PC, network equipment)

Vision Technologies' Technical Services Group (TSG) provides professional services specializing in designing, building, implementing, supporting, and securing high-availability environments and data communication networks (wired and wireless). Our staff includes technologist and computer specialists, automation technologists, engineers, architects and systems administrators familiar with the challenges and responsibilities of managing large, multi-platform, mission-critical environments. Vision's TSG has Microsoft, Cisco, UNIX and security-related certified engineers. TSG offers our customers the following services:

- System and Network Design, Implementation and Support Administration
- Design, build, implementation, and support of Cellular Re-enforcement & Wireless LANs
- System Upgrades and Integration
- System Migration and Consolidation
- Performance Analysis and Tuning
- High Availability Computing
- Enterprise Backup Solutions
- Network Assessments

Vision Technologies' Global Services Division (GS) delivers comprehensive services solutions for technology rollout deployment, product integration, logistics management, field maintenance and equipment installation on a national and international basis. Clients include Fortune 500 and other tier two clients within data centers, single and multi-site locations, and for national roll-outs. The key to the success of Global Services lies in our centralized approach to program and project management, which utilizes PMI-based procedures for design control, cost management, in-process quality control, risk management, client acceptance, and system turnover. PMPs are on staff to provide our Global Services which include:

- PMP Program & Project management
- Network Integration
- Desktop Deployment
- Equipment Staging
- Hardware and Software Technology Refresh
- Site Surveys
- Structured Cabling Design and Implementation
- Asset Inventory & Documentation
- Kiosks
- Access Controls

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