

VISION TECHNOLOGIES, INC.

Global Services



Making vision reality

- ▶ **National Roll-outs**
- ▶ **Program Management**
- ▶ **Project Management**
- ▶ **QA & QC Programs**
- ▶ **Certified**
- ▶ **Single Point of Contact**
- ▶ **Program Development**
- ▶ **On-Site Support**

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Let Vision support your global requirements.

The Vision Technologies' Global Services division combines the depth of Vision's Program Management knowledge with the varying skill sets of our partners, allowing us to offer partnered service packages on a national and international basis. Developed over the past ten years, Global Services program is a database of partners that spans North and South America, partners that have successfully completed a decade of international rollouts.

The key to the success of Global Services lies in our centralized approach to project management, which utilizes structured implementation procedures for design control, cost management, quality assurance, testing, and final inspection. While there are repeatable processes, we tailor our approach to each individual client, taking into account their environment, requirements, and long term strategic goals. This approach creates a seamless integration of multiple vendors with an overall process, providing the client with a single point of contact and accountability.

Growth in communication and network infrastructures can quickly spawn projects at multiple sites of a responsive organization. Consistent dedicated management of the entire program is essential to minimize impact on existing operations. Vision Technologies is uniquely positioned to support customers requiring national or worldwide program management. *We specialize in multi-site rollouts, campus environments, and large single-site cabling and equipment installation projects.*

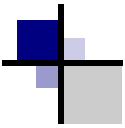
Our centralized project management approach is seamless and efficient. Processes for design control, cost management, quality assurance, inspection, testing, and certification are included and every value-added service is tailored to project requirements.

Our Vision Partners (VP) Program is a formal qualification and contractor-management discipline to assure standardized performance. VP partners around the world maintain a well-defined set of industry certifications, adhere to continuing education guidelines, and undergo quarterly review and evaluation. All VP partners practice standard global networks service procedures to achieve consistent quality and workmanship at every site.

Vision Technologies possesses a decade-long track record of successful experience on complex projects. Vision Technologies professionals can quickly assess the scope of your program and develop a customized approach for implementation.

Let Vision provide a one-stop shop for your engineering, program management, on-site support, project management and installation support.





Global Networks' Services

Project Management

Vision Technologies assures consistent quality performance with proven tools, procedures and controls. We employ a custom networked database system for real-time project management and reporting. Our implementation services include site survey, site preparation, design engineering, systems integration, staging, installation, and on-site support.

Network Integration

On-site integration in Microsoft client/server environments covers the full network life cycle from requirements analysis, planning and design to implementation and maintenance. We install and implement hardware and software products from such leading vendors as Hewlett Packard, Cisco, and Nortel Networks.



Premise Distribution Systems

Vision Technologies provides robust, high-performance networking infrastructures using copper, fiber, and wireless components and sophisticated installation methods. All designs are reviewed by manufacturer-certified engineering professionals and BICSI certified Registered Communications Distribution Designers (RCDD), recognized industry-wide for their superior design expertise.

Documentation

Comprehensive world-class documentation details information about the network, from floor plans to PC configurations. Infrastructure installation packages include as-built drawings, CAD documentation, run-sheets, and test results for all horizontal, vertical, and backbone subsystems.



Equipment Staging

We track and manage all aspects of equipment ordering and receiving for each project. Disruption to a client's day-to-day operations is minimized as all equipment is configured, tested, and burned in prior to actual installation.

Wide Area Network Implementation

Vision Technologies mobilizes its global delivery team to design and roll out complex routed, switched, Frame Relay, and ATM internetworks. Our staff of certified network professionals will fully develop the solution, and roll it out to all of your offices.



Asset Discovery

Our structured discovery and site survey methods identify network and system assets within your existing infrastructure. This data can be imported into a computer-based information management system for customized automated tracking and management of network resources. We'll help you select the best off-the-shelf applications for your needs. These adaptable tools (maps, floor plans, schematics, pictures, and comprehensive data and reports) enable you to plan, manage, present, and reallocate network and system assets quickly and accurately.



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